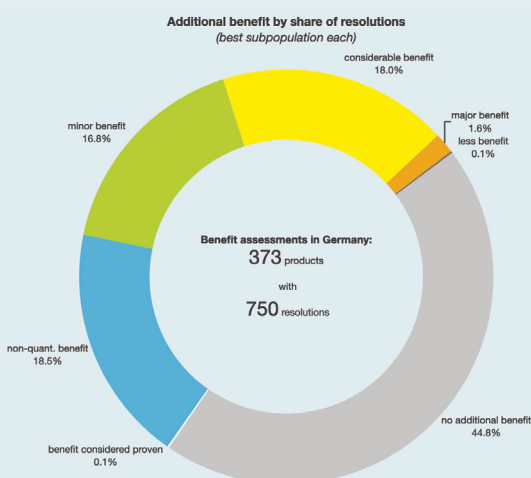


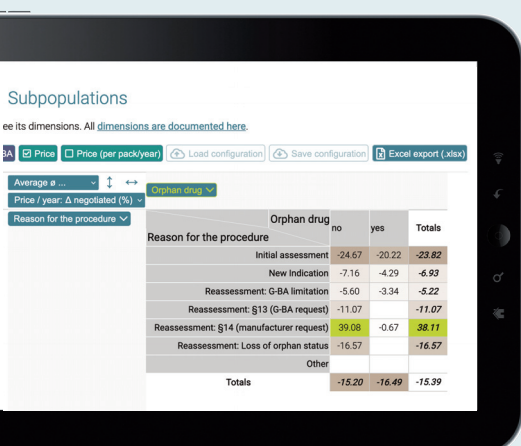


Overview of early benefit assessments and the outcome of price negotiations

- Up-to-date analysis of all benefit assessment resolutions (4 times a month)
- All resolutions, ongoing benefit assessments and CPMP positive opinions
- Monthly report: 100+ standard analyses, e.g. resolutions on specific indications (NSCLC, diabetes mellitus...)
- Price changes for all relevant products since 2011
- In English and German language
- Essential for Market Access, Pricing & Reimbursement, HEOR, Portfolio & Early Pipeline, Business Development, incl. preparation for EU-HTA

Information Tool: All G-BA resolutions

- Overview of the G-BA's decision practice
- Structured individual analyses of every G-BA resolution (over 750 decisions) plus lessons learnt for each case
- Instant, up-to-date evaluations by therapeutic area, indication, G-BA requirements etc.
- Analyses of all arbitrations and court decisions
- Includes the latest physicians information system data (AIS) such as ICD-10 codes, G-BA endpoint assessments
- Compare benefit claim, IQWiG assessment, submitted vs. accepted endpoints, patient numbers and more for each subpopulation
- Export to PDF, JPG (graphs) and MS Excel



Analysis Tool: interactive analysis of all G-BA subpopulations

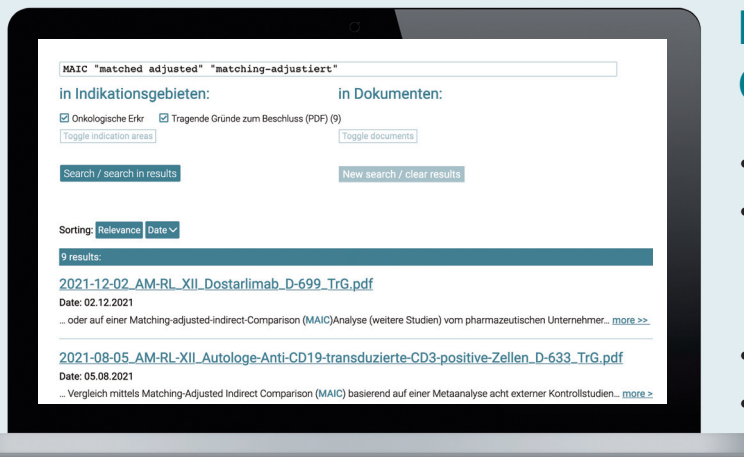
- Pivot tables with all G-BA procedures, resolutions and subpopulations
- 100+ criteria available for filtering and sorting: indication, reason for the procedure, endpoints, arbitration results, negotiated price rebates, withdrawals, additional benefit ...
- Evaluation options by appropriate comparative therapies (ACT), control group APIs, specific endpoints, average annual therapy costs
- Save / load table configurations ("bookmarks") with automatic updates
- Export to MS Excel with interactive links



Pricing Tool: Reimbursement price trends

- Reimbursement prices and annual therapy costs over time
- Annual therapy costs before / after negotiations, weighted by patient share
- Premium over the appropriate comparative therapy
including consideration of watchful waiting, TPC* and BSC**
- Special practice conditions
- Patent expiry / distribution channels (e.g. hospital) / availability etc
- Arbitration analysis / resulting prices

* Treatment of Physician's Choice ** Best Supportive Care



Research Tool: G-BA documents at your fingertips

- Search through all relevant documents published by the G-BA
- Intelligent filter algorithms and logical operators allow for complex searches, e.g. finding variants of indirect comparisons in the G-BA's justifications, in defined therapeutic areas, sorted by date
- Checkboxes to fine-tune your searches e.g. by type of document
- Search engine accesses all relevant PDF documents in German language



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Early benefit assessment: Information · Analysis · Pricing · Research